

# MD ANALYSIS

## CA 3 May Analysis

### GAT Constitutional Area 3 Leader: Open

#### July 2020 to May 2021 (11 months) Results

CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
<b>New Clubs</b>	133	123	128	110	246
<b>Charter Members</b>	3786	3400	3688	2786	6494
<b>New Members</b>	9349	7619	8168	6830	10800
<b>Drops</b>	14331	16449	15427	13789	15163
<b>Net Growth</b>	7	-4105	-2566	-3058	3564

#### May (Only Results)

CA 3	May-18	May-19	May-20	May-21
<b>New Clubs</b>	32	26	10	21
<b>Charter Members</b>	820	676	185	515
<b>New Members</b>	999	875	601	607
<b>Drops</b>	1338	1448	1052	1223
<b>Net Growth</b>	679	195	-199	19

#### Statement for 4th Quarter Results(previous 3 years)

CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
<b>New Clubs</b>	114	102	83
<b>Charter Members</b>	3132	2744	1591
<b>New Members</b>	9061	5169	2736
<b>Drops</b>	6524	6433	5119
<b>Net Growth</b>	6302	1936	-429

### MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	1	0	11
		Charter Members	0	0	23	0	309
		New Members	0	25	14	15	51
		Drops	0	47	19	91	37
		Net Growth	0	-21	21	-76	380
R	Dominican Republic	New Clubs	0	1	7	0	0
		Charter Members	0	56	204	0	0
		New Members	0	238	183	0	0
		Drops	0	648	388	0	0
		Net Growth	0	-296	24	0	0
B	Mexico	New Clubs	30	32	23	34	38
		Charter Members	804	835	596	586	768
		New Members	1249	1007	1070	919	998
		Drops	1729	2563	2286	1861	2497
		Net Growth	461	-446	-480	-150	-531
D	Various	New Clubs	8	9	17	0	0
		Charter Members	289	242	468	0	0
		New Members	724	597	694	0	0
		Drops	851	1032	1156	0	0
		Net Growth	242	-129	84	0	0
63	Various	New Clubs	0	0	2	0	0
		Charter Members	0	1	46	0	0
		New Members	0	41	55	0	0
		Drops	0	39	67	0	0
		Net Growth	0	14	34	0	0
Total		New Clubs	38	42	50	34	49
		Charter Members	1093	1134	1337	586	1077
		New Members	1973	1908	2016	934	1049
		Drops	2580	4329	3916	1952	2534
		Net Growth	703	-878	-317	-226	-151

## May (Only) Results

MD	GMT Area	CA 3	May-18	May-19	May-20	May-21
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	1
		Drops	1	4	1	2
		Net Growth	-1	-4	-1	-1
R	Dominican Republic	New Clubs	1	2	0	0
		Charter Members	38	42	0	0
		New Members	37	23	0	0
		Drops	20	12	0	0
		Net Growth	71	57	0	0
B	Mexico	New Clubs	5	5	4	4
		Charter Members	146	116	50	82
		New Members	154	98	27	54
		Drops	176	191	136	100
		Net Growth	175	25	-39	49
D	Various	New Clubs	2	4	0	0
		Charter Members	56	104	0	0
		New Members	54	48	0	0
		Drops	101	117	0	0
		Net Growth	16	51	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	6	0	0
		Drops	3	5	0	0
		Net Growth	3	1	0	0
Total		New Clubs	8	11	4	4
		Charter Members	240	262	50	82
		New Members	251	175	27	55
		Drops	301	329	137	102
		Net Growth	264	130	-40	48

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2017-2018 4th Qtr</b>	<b>2018-2019 4th Qtr</b>	<b>2019-2020 4th Qtr</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	22	0	0
		<b>New Members</b>	14	4	0
		<b>Drops</b>	15	22	12
		<b>Net Growth</b>	23	-18	-10
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	6	5	0
		<b>Charter Members</b>	156	130	0
		<b>New Members</b>	404	112	0
		<b>Drops</b>	322	191	0
		<b>Net Growth</b>	262	59	0
<b>B</b>	<b>Mexico</b>	<b>New Clubs</b>	16	13	25
		<b>Charter Members</b>	408	329	281
		<b>New Members</b>	1263	580	228
		<b>Drops</b>	897	1004	619
		<b>Net Growth</b>	883	-56	-73
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	8	14	0
		<b>Charter Members</b>	228	341	0
		<b>New Members</b>	729	318	0
		<b>Drops</b>	574	481	0
		<b>Net Growth</b>	412	223	0
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	16	11	0
		<b>Drops</b>	13	24	0
		<b>Net Growth</b>	4	-10	0
<b>Total</b>			30	32	25
	<b>New Clubs</b>		814	800	281
	<b>Charter Members</b>		2426	1025	228
	<b>New Members</b>		1821	1722	631
	<b>Drops</b>		1584	198	-83

### MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
R	Dominican Republic	New Clubs	0	0	0	4	25
		Charter Members	0	0	0	165	489
		New Members	0	0	0	209	421
		Drops	0	0	0	469	640
		Net Growth	0	0	0	-28	334
F	Colombia	New Clubs	1	5	4	0	0
		Charter Members	53	165	106	0	0
		New Members	432	165	206	0	0
		Drops	597	976	740	0	0
		Net Growth	-40	-565	-353	0	0
H	Peru	New Clubs	15	0	0	0	0
		Charter Members	377	0	0	0	0
		New Members	901	0	0	0	0
		Drops	1257	0	0	0	0
		Net Growth	101	0	0	0	0
G	Ecuador	New Clubs	6	3	4	0	0
		Charter Members	181	80	136	0	0
		New Members	285	179	263	0	0
		Drops	740	607	431	0	0
		Net Growth	-183	-288	-1	0	0
D	Various	New Clubs	0	0	0	14	30
		Charter Members	0	0	0	482	978
		New Members	0	0	0	635	1373
		Drops	0	0	0	1007	1287
		Net Growth	0	0	0	180	1173
E	Aruba Neth Antilles Peru	New Clubs	18	10	10	9	19
		Charter Members	476	264	292	234	484
		New Members	501	519	486	608	676
		Drops	673	663	661	358	388
		Net Growth	349	150	143	522	804
Total		New Clubs	40	18	18	27	74
		Charter Members	1087	509	534	881	1951
		New Members	2119	863	955	1452	2470
		Drops	3267	2246	1832	1834	2315
		Net Growth	227	-703	-211	674	2311

## May (Only) Results

MD	GMT Area	CA 3	May-18	May-19	May-20	May-21
R	Dominican Republic	New Clubs	0	0	2	1
		Charter Members	0	0	58	21
		New Members	0	0	39	42
		Drops	0	0	23	53
		Net Growth	0	0	81	11
F	Colombia	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	18	13	0	0
		Drops	45	48	0	0
		Net Growth	-3	-33	0	0
G	Ecuador	New Clubs	1	2	0	0
		Charter Members	20	45	0	0
		New Members	19	14	0	0
		Drops	50	36	0	0
		Net Growth	-11	33	0	0
D	Various	New Clubs	0	0	1	3
		Charter Members	0	0	22	74
		New Members	0	0	33	77
		Drops	0	0	100	178
		Net Growth	0	0	-43	-10
E	Aruba Neth Antilles Peru	New Clubs	3	1	0	3
		Charter Members	66	50	0	79
		New Members	46	48	56	39
		Drops	20	9	22	13
		Net Growth	96	90	34	105
Total		New Clubs	5	3	3	7
		Charter Members	107	95	80	174
		New Members	83	75	128	158
		Drops	115	93	145	244
		Net Growth	82	90	72	106

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2017-2018 4th Qtr</b>	<b>2018-2019 4th Qtr</b>	<b>2019-2020 4th Qtr</b>
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	0	0	11
		<b>Charter Members</b>	0	0	178
		<b>New Members</b>	0	0	96
		<b>Drops</b>	0	0	154
		<b>Net Growth</b>	0	0	138
<b>F</b>	<b>Colombia</b>	<b>New Clubs</b>	3	1	0
		<b>Charter Members</b>	80	20	0
		<b>New Members</b>	354	118	0
		<b>Drops</b>	407	280	0
		<b>Net Growth</b>	65	-124	0
<b>G</b>	<b>Ecuador</b>	<b>New Clubs</b>	3	9	0
		<b>Charter Members</b>	111	233	0
		<b>New Members</b>	192	99	0
		<b>Drops</b>	207	255	0
		<b>Net Growth</b>	118	94	0
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	0	0	4
		<b>Charter Members</b>	0	0	145
		<b>New Members</b>	0	0	214
		<b>Drops</b>	0	0	429
		<b>Net Growth</b>	0	0	-47
<b>E</b>	<b>Aruba Neth Antilles Peru</b>	<b>New Clubs</b>	14	8	12
		<b>Charter Members</b>	404	215	252
		<b>New Members</b>	366	299	193
		<b>Drops</b>	106	65	156
		<b>Net Growth</b>	680	456	295
<b>Total</b>		<b>New Clubs</b>	20	18	27
		<b>Charter Members</b>	595	468	575
		<b>New Members</b>	912	516	503
		<b>Drops</b>	720	600	739
		<b>Net Growth</b>	863	426	386

### MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
F	Colombia	New Clubs	0	0	0	0	12
		Charter Members	0	0	0	3	278
		New Members	0	0	0	141	417
		Drops	0	0	0	430	530
		Net Growth	0	0	0	-245	266
H	Peru	New Clubs	0	0	0	15	0
		Charter Members	0	0	0	384	0
		New Members	0	0	0	652	0
		Drops	0	0	0	1152	0
		Net Growth	0	0	0	-24	0
G	Ecuador	New Clubs	0	0	0	0	11
		Charter Members	0	0	0	20	404
		New Members	0	0	0	203	334
		Drops	0	0	0	469	491
		Net Growth	0	0	0	-185	293
T	Chile	New Clubs	0	0	0	0	7
		Charter Members	0	0	0	0	157
		New Members	0	0	0	0	483
		Drops	0	0	0	0	327
		Net Growth	0	0	0	0	385
LA	Brazil	New Clubs	9	4	10	0	0
		Charter Members	274	133	355	0	0
		New Members	682	564	687	0	0
		Drops	1082	1300	1294	0	0
		Net Growth	67	-467	-103	0	0
LB	Brazil	New Clubs	2	2	2	0	0
		Charter Members	86	62	64	0	0
		New Members	454	419	492	0	0
		Drops	866	747	785	0	0
		Net Growth	-275	-234	-170	0	0
LC	Brazil	New Clubs	10	0	0	0	0
		Charter Members	278	0	0	0	0
		New Members	1074	0	0	0	0
		Drops	1801	0	0	0	0
		Net Growth	-345	0	0	0	0
LD	Brazil	New Clubs	4	0	0	0	0
		Charter Members	114	0	0	0	0
		New Members	1107	0	0	0	0
		Drops	1630	0	0	0	0
		Net Growth	-337	0	0	0	0
Total		New Clubs	25	6	12	15	30
		Charter Members	752	195	419	407	839
		New Members	3317	983	1179	996	1234
		Drops	5379	2047	2079	2051	1348
		Net Growth	-890	-701	-273	-454	944



## May (Only) Results

MD	GMT Area	CA 3	May-18	May-19	May-20	May-21
F	Colombia	New Clubs	0	0	0	1
		Charter Members	0	0	0	22
		New Members	0	0	3	28
		Drops	0	0	35	58
		Net Growth	0	0	-31	-8
H	Peru	New Clubs	0	0	0	0
		Charter Members	0	0	2	0
		New Members	0	0	47	0
		Drops	0	0	127	0
		Net Growth	0	0	-67	0
G	Ecuador	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	0	0	15	16
		Drops	0	0	44	45
		Net Growth	0	0	-29	-26
T	Chile	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	0	60
		Drops	0	0	0	18
		Net Growth	0	0	0	66
LA	Brazil	New Clubs	1	4	0	0
		Charter Members	22	113	0	0
		New Members	53	188	0	0
		Drops	128	133	0	0
		Net Growth	-25	182	0	0
LB	Brazil	New Clubs	0	1	0	0
		Charter Members	0	30	0	0
		New Members	53	38	0	0
		Drops	41	96	0	0
		Net Growth	15	-19	0	0
Total		New Clubs	1	5	0	2
		Charter Members	22	143	2	46
		New Members	106	226	65	104
		Drops	169	229	206	121
		Net Growth	-10	163	-127	32

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2017-2018 4th Qtr</b>	<b>2018-2019 4th Qtr</b>	<b>2019-2020 4th Qtr</b>
<b>F</b>	<b>Colombia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	0	0	27
		<b>Drops</b>	0	0	263
		<b>Net Growth</b>	0	0	-226
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	0	0	7
		<b>Charter Members</b>	0	0	205
		<b>New Members</b>	0	0	346
		<b>Drops</b>	0	0	612
		<b>Net Growth</b>	0	0	8
<b>G</b>	<b>Ecuador</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	0	0	29
		<b>Drops</b>	0	0	264
		<b>Net Growth</b>	0	0	-229
<b>LA</b>	<b>Brazil</b>	<b>New Clubs</b>	4	10	0
		<b>Charter Members</b>	109	319	0
		<b>New Members</b>	682	611	0
		<b>Drops</b>	447	493	0
		<b>Net Growth</b>	443	544	0
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	4	3	0
		<b>Charter Members</b>	98	72	0
		<b>New Members</b>	568	421	0
		<b>Drops</b>	308	351	0
		<b>Net Growth</b>	374	169	0
<b>Total</b>		<b>New Clubs</b>	8	13	7
		<b>Charter Members</b>	207	391	207
		<b>New Members</b>	1250	1032	402
		<b>Drops</b>	755	844	1139
		<b>Net Growth</b>	817	713	-447

### MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	0	0	0	0
		Charter Members	7	0	0	0	0
		New Members	113	0	0	0	0
		Drops	276	0	0	0	0
		Net Growth	-140	0	0	0	0
H	Peru	New Clubs	0	0	0	0	21
		Charter Members	0	0	0	0	591
		New Members	0	0	0	0	1194
		Drops	0	0	0	0	1177
		Net Growth	0	0	0	0	748
S	Bolivia	New Clubs	4	0	0	0	0
		Charter Members	112	0	0	0	0
		New Members	188	0	0	0	0
		Drops	347	0	0	0	0
		Net Growth	30	0	0	0	0
O	Argentina	New Clubs	9	0	0	1	7
		Charter Members	215	0	0	23	203
		New Members	449	0	0	252	701
		Drops	696	0	0	993	755
		Net Growth	-6	0	0	-667	181
T	Chile	New Clubs	7	0	0	2	0
		Charter Members	156	0	0	42	0
		New Members	264	0	0	155	0
		Drops	412	0	0	400	0
		Net Growth	56	0	0	-190	0
M	Paraguay	New Clubs	2	0	0	0	0
		Charter Members	77	0	0	0	0
		New Members	212	0	0	0	0
		Drops	356	0	0	0	0
		Net Growth	-61	0	0	0	0
LC	Brazil	New Clubs	0	12	5	0	0
		Charter Members	0	315	146	0	0
		New Members	0	975	933	0	0
		Drops	0	1785	1903	0	0
		Net Growth	0	-367	-704	0	0
LD	Brazil	New Clubs	0	4	5	0	0
		Charter Members	0	140	150	0	0
		New Members	0	963	1294	0	0
		Drops	0	1888	1797	0	0
		Net Growth	0	-669	-272	0	0
Total		New Clubs	22	16	10	3	28
		Charter Members	567	455	296	65	794
		New Members	1226	1938	2227	407	1895
		Drops	2087	3673	3700	1393	1932
		Net Growth	-121	-1036	-976	-857	929

## May (Only) Results

MD	GMT Area	CA 3	May-18	May-19	May-20	May-21
H	Peru	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	0	51
		Drops	0	0	0	111
		Net Growth	0	0	0	-48
O	Argentina	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	15	9
		Drops	0	0	85	60
		Net Growth	0	0	-68	-28
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	7	0
		Drops	0	0	25	0
		Net Growth	0	0	-16	0
LC	Brazil	New Clubs	4	2	0	0
		Charter Members	92	52	0	0
		New Members	156	87	0	0
		Drops	191	169	0	0
		Net Growth	73	-20	0	0
LD	Brazil	New Clubs	2	1	0	0
		Charter Members	48	30	0	0
		New Members	191	163	0	0
		Drops	189	215	0	0
		Net Growth	59	-11	0	0
Total		New Clubs	6	3	0	1
		Charter Members	140	82	0	22
		New Members	347	250	22	60
		Drops	380	384	110	171
		Net Growth	132	-31	-84	-76

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2017-2018 4th Qtr</b>	<b>2018-2019 4th Qtr</b>	<b>2019-2020 4th Qtr</b>
<b>O</b>	<b>Argentina</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	26
		<b>New Members</b>	0	0	63
		<b>Drops</b>	0	0	248
		<b>Net Growth</b>	0	0	-153
<b>T</b>	<b>Chile</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	29
		<b>Drops</b>	0	0	127
		<b>Net Growth</b>	0	0	-87
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	9	5	0
		<b>Charter Members</b>	250	131	0
		<b>New Members</b>	968	585	0
		<b>Drops</b>	684	807	0
		<b>Net Growth</b>	592	-34	0
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	8	4	0
		<b>Charter Members</b>	221	107	0
		<b>New Members</b>	1079	876	0
		<b>Drops</b>	669	664	0
		<b>Net Growth</b>	681	361	0
<b>Total</b>		<b>New Clubs</b>	17	9	1
		<b>Charter Members</b>	471	238	26
		<b>New Members</b>	2047	1461	92
		<b>Drops</b>	1353	1471	375
		<b>Net Growth</b>	1273	327	-240

### MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	9	0	0	0	0
		New Members	24	0	0	0	0
		Drops	59	0	0	0	0
		Net Growth	-11	0	0	0	0
R	Dominican Republic	New Clubs	8	0	0	0	0
		Charter Members	273	0	0	0	0
		New Members	333	0	0	0	0
		Drops	415	0	0	0	0
		Net Growth	239	0	0	0	0
J	Uruguay	New Clubs	0	0	0	4	4
		Charter Members	0	0	0	79	96
		New Members	0	0	0	155	280
		Drops	0	0	0	341	339
		Net Growth	0	0	0	-81	67
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	314	0	0	0	0
		Drops	480	0	0	0	0
		Net Growth	-125	0	0	0	0
H	Peru	New Clubs	0	13	16	0	0
		Charter Members	0	374	441	0	0
		New Members	0	653	576	0	0
		Drops	0	1740	1253	0	0
		Net Growth	0	-567	-155	0	0
S	Bolivia	New Clubs	0	6	4	5	15
		Charter Members	0	162	163	124	376
		New Members	0	247	164	74	432
		Drops	0	327	353	401	572
		Net Growth	0	109	3	-159	295
M	Paraguay	New Clubs	0	6	7	7	18
		Charter Members	0	171	212	200	460
		New Members	0	207	252	305	468
		Drops	0	380	540	536	559
		Net Growth	0	13	-45	6	427
63	Various	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	43	0	0	0	0
		Drops	64	0	0	0	0
		Net Growth	-15	0	0	0	0
Total		New Clubs	8	25	27	16	37
		Charter Members	287	707	816	403	932
		New Members	714	1107	992	534	1180
		Drops	1018	2447	2146	1278	1470
		Net Growth	88	-445	-197	-234	789

### May (Only) Results

MD	GMT Area	CA 3	May-18	May-19	May-20	May-21
J	Uruguay	New Clubs	0	0	2	1
		Charter Members	0	0	26	32
		New Members	0	0	19	22
		Drops	0	0	27	60
		Net Growth	0	0	20	0
H	Peru	New Clubs	2	2	0	0
		Charter Members	49	48	0	0
		New Members	84	56	0	0
		Drops	123	149	0	0
		Net Growth	36	-41	0	0
S	Bolivia	New Clubs	1	2	0	1
		Charter Members	28	44	1	26
		New Members	16	7	5	16
		Drops	24	36	11	58
		Net Growth	21	17	-5	7
M	Paraguay	New Clubs	4	0	0	1
		Charter Members	107	0	0	23
		New Members	35	27	83	6
		Drops	53	51	14	24
		Net Growth	93	-23	70	5
Total		New Clubs	7	4	2	3
		Charter Members	184	92	27	81
		New Members	135	90	107	44
		Drops	200	236	52	142
		Net Growth	150	-47	85	12

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2017-2018 4th Qtr</b>	<b>2018-2019 4th Qtr</b>	<b>2019-2020 4th Qtr</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	0	0	4
		<b>Charter Members</b>	0	0	64
		<b>New Members</b>	0	0	119
		<b>Drops</b>	0	0	115
		<b>Net Growth</b>	0	0	85
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	9	6	0
		<b>Charter Members</b>	241	164	0
		<b>New Members</b>	846	302	0
		<b>Drops</b>	777	709	0
		<b>Net Growth</b>	395	-202	0
<b>S</b>	<b>Bolivia</b>	<b>New Clubs</b>	4	9	6
		<b>Charter Members</b>	108	294	110
		<b>New Members</b>	363	153	32
		<b>Drops</b>	167	232	284
		<b>Net Growth</b>	326	231	-137
<b>M</b>	<b>Paraguay</b>	<b>New Clubs</b>	5	9	4
		<b>Charter Members</b>	137	227	63
		<b>New Members</b>	388	177	127
		<b>Drops</b>	180	170	146
		<b>Net Growth</b>	356	240	48
<b>Total</b>		<b>New Clubs</b>	18	24	14
		<b>Charter Members</b>	486	685	237
		<b>New Members</b>	1597	632	278
		<b>Drops</b>	1124	1111	545
		<b>Net Growth</b>	1077	269	-4



### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	1	6	0	0
		Charter Members	24	160	0	0
		New Members	143	219	0	0
		Drops	328	309	0	0
		Net Growth	-129	86	0	0
O	Argentina	New Clubs	13	2	0	0
		Charter Members	325	57	0	0
		New Members	454	361	0	0
		Drops	921	1113	0	0
		Net Growth	-97	-662	0	0
T	Chile	New Clubs	2	3	0	0
		Charter Members	51	69	0	0
		New Members	223	219	0	0
		Drops	458	332	0	0
		Net Growth	-116	-16	0	0
LA	Brazil	New Clubs	0	0	1	7
		Charter Members	0	0	61	238
		New Members	0	0	404	748
		Drops	0	0	1089	1260
		Net Growth	0	0	-541	-201
LB	Brazil	New Clubs	0	0	2	0
		Charter Members	0	0	57	0
		New Members	0	0	346	0
		Drops	0	0	803	0
		Net Growth	0	0	-361	0
Total		New Clubs	16	11	3	7
		Charter Members	400	286	118	238
		New Members	820	799	750	748
		Drops	1707	1754	1892	1260
		Net Growth	-342	-592	-902	-201

### May (Only) Results

MD	GMT Area	CA 3	May-18	May-19	May-20	May-21
J	Uruguay	New Clubs	1	0	0	0
		Charter Members	21	2	0	0
		New Members	16	14	0	0
		Drops	65	50	0	0
		Net Growth	-21	-33	0	0
O	Argentina	New Clubs	3	0	0	0
		Charter Members	81	0	0	0
		New Members	43	40	0	0
		Drops	79	98	0	0
		Net Growth	66	-53	0	0
T	Chile	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	18	5	0	0
		Drops	29	29	0	0
		Net Growth	16	-24	0	0
LA	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	19	26
		Drops	0	0	58	116
		Net Growth	0	0	-37	-85
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	36	0
		Drops	0	0	78	0
		Net Growth	0	0	-42	0
Total		New Clubs	5	0	0	0
		Charter Members	127	2	0	0
		New Members	77	59	55	26
		Drops	173	177	136	116
		Net Growth	61	-110	-79	-85

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2017-2018 4th Qtr</b>	<b>2018-2019 4th Qtr</b>	<b>2019-2020 4th Qtr</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	3	4	0
		<b>Charter Members</b>	89	114	0
		<b>New Members</b>	201	176	0
		<b>Drops</b>	154	188	0
		<b>Net Growth</b>	154	112	0
<b>O</b>	<b>Argentina</b>	<b>New Clubs</b>	14	1	0
		<b>Charter Members</b>	376	26	0
		<b>New Members</b>	491	251	0
		<b>Drops</b>	423	370	0
		<b>Net Growth</b>	471	-80	0
<b>T</b>	<b>Chile</b>	<b>New Clubs</b>	4	1	0
		<b>Charter Members</b>	94	22	0
		<b>New Members</b>	137	76	0
		<b>Drops</b>	174	127	0
		<b>Net Growth</b>	63	-29	0
<b>LA</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	34
		<b>New Members</b>	0	0	170
		<b>Drops</b>	0	0	368
		<b>Net Growth</b>	0	0	-128
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	40
		<b>New Members</b>	0	0	111
		<b>Drops</b>	0	0	232
		<b>Net Growth</b>	0	0	-63
<b>Total</b>		<b>New Clubs</b>	21	6	2
		<b>Charter Members</b>	559	162	74
		<b>New Members</b>	829	503	281
		<b>Drops</b>	751	685	600
		<b>Net Growth</b>	688	3	-191

### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020</b>	<b>2020-2021</b>
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	5	9
		<b>Charter Members</b>	147	298
		<b>New Members</b>	711	966
		<b>Drops</b>	1548	1723
		<b>Net Growth</b>	-562	-337
<b>Total</b>		<b>New Clubs</b>	5	9
		<b>Charter Members</b>	147	298
		<b>New Members</b>	711	966
		<b>Drops</b>	1548	1723
		<b>Net Growth</b>	-562	-337

### May (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>May-20</b>	<b>May-21</b>
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	1	9
		<b>New Members</b>	54	32
		<b>Drops</b>	121	130
		<b>Net Growth</b>	-62	-83
<b>Total</b>		<b>New Clubs</b>	0	0
		<b>Charter Members</b>	1	9
		<b>New Members</b>	54	32
		<b>Drops</b>	121	130
		<b>Net Growth</b>	-62	-83

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020 4th Qtr</b>
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	2
		<b>Charter Members</b>	62
		<b>New Members</b>	256
		<b>Drops</b>	494
		<b>Net Growth</b>	-138
<b>Total</b>		<b>New Clubs</b>	2
		<b>Charter Members</b>	62
		<b>New Members</b>	256
		<b>Drops</b>	494
		<b>Net Growth</b>	-138

### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020</b>	<b>2020-2021</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	7	8
		<b>Charter Members</b>	177	239
		<b>New Members</b>	1021	773
		<b>Drops</b>	1804	1770
		<b>Net Growth</b>	-492	-609
<b>Total</b>		<b>New Clubs</b>	7	8
		<b>Charter Members</b>	177	239
		<b>New Members</b>	1021	773
		<b>Drops</b>	1804	1770
		<b>Net Growth</b>	-492	-609

### May (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>May-20</b>	<b>May-21</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	1	4
		<b>Charter Members</b>	23	101
		<b>New Members</b>	135	109
		<b>Drops</b>	143	136
		<b>Net Growth</b>	27	104
<b>Total</b>		<b>New Clubs</b>	1	4
		<b>Charter Members</b>	23	101
		<b>New Members</b>	135	109
		<b>Drops</b>	143	136
		<b>Net Growth</b>	27	104



**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020 4th Qtr</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	5
		<b>Charter Members</b>	127
		<b>New Members</b>	683
		<b>Drops</b>	581
		<b>Net Growth</b>	287
<b>Total</b>		<b>New Clubs</b>	5
		<b>Charter Members</b>	127
		<b>New Members</b>	683
		<b>Drops</b>	581
		<b>Net Growth</b>	287

### MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
63	Various	New Clubs	0	0
		Charter Members	2	0
		New Members	25	53
		Drops	37	50
		Net Growth	-5	5
Total		New Clubs	0	0
		Charter Members	2	0
		New Members	25	53
		Drops	37	50
		Net Growth	-5	5

### May (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>May-20</b>	<b>May-21</b>
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	2	0
		<b>New Members</b>	8	10
		<b>Drops</b>	2	1
		<b>Net Growth</b>	9	9
<b>Total</b>		<b>New Clubs</b>	0	0
		<b>Charter Members</b>	2	0
		<b>New Members</b>	8	10
		<b>Drops</b>	2	1
		<b>Net Growth</b>	9	9

**Statement for 4th Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020 4th Qtr</b>
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	2
		<b>New Members</b>	13
		<b>Drops</b>	15
		<b>Net Growth</b>	1
<b>Total</b>		<b>New Clubs</b>	0
		<b>Charter Members</b>	2
		<b>New Members</b>	13
		<b>Drops</b>	15
		<b>Net Growth</b>	1

### MD Wise Analysis

MD	GMT Area	CA 3	2020-2021
LB	Brazil	New Clubs	4
		Charter Members	126
		New Members	432
		Drops	761
		Net Growth	-116
Total		New Clubs	4
		Charter Members	126
		New Members	432
		Drops	761
		Net Growth	-116

